



FTG CORPORATION



**Aerospace & Defence
Electronic Products & Subsystems**

FTG: TSX

April 2026

Disclaimer

This presentation contains certain forward-looking statements. These forward-looking statements are related to, but not limited to, FTG's operations, anticipated financial performance, business prospects and strategies. Forward-looking information typically contains words such as "anticipate", "believe", "expect", "plan" or similar words suggesting future outcomes. Such statements are based on the current expectations of management of the Company and inherently involve numerous risks and uncertainties, known and unknown, including economic factors and the Company's industry, generally. The preceding list is not exhaustive of all possible factors. Such forward-looking statements are not guarantees of future performance and actual events and results could differ materially from those expressed or implied by forward-looking statements made by the Company. The reader is cautioned to consider these and other factors carefully when making decisions with respect to the Company and not place undue reliance on forward-looking statements. Other than as may be required by law, FTG disclaims any intention or obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.



FTG Today: At-A-Glance

Markets Served

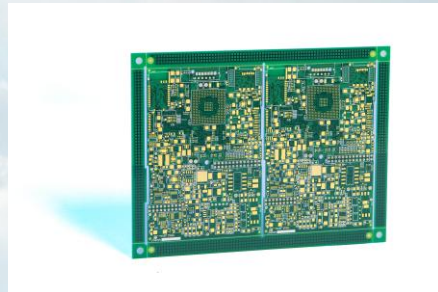


Aerospace & Defence

Product Portfolio



Cockpit and Avionics Products



Printed Circuit Boards



\$191M

2025 Revenue

\$32M

2025 Adj EBITDA

~25%

Revenue Growth (4-Year CAGR)

~\$148M

2025 Exit Backlog

30+ Years

Length of Relationship with key customers

750+ / 11

Employees / Global Offices

400,000+

Sq. Ft. of Design and Manufacturing Facilities

10

of Acquisitions or Greenfield Operations (Past 15 years)

Capital Markets Summary

TSX Stock Symbol:

FTG

Fiscal Year End:

Nov. 30

Share Price:

\$21.00

Shares Outstanding:

25.2M

52-Week Range:

\$6.66 - \$22.07

Insider Holdings:

~30%

Institutional Holdings:

~15%

Cash & ST Investments:

~\$12.8M (Q1 26)

Net Debt:

~\$4M (Q1 26)

**RAYMOND
JAMES®**

ACUMEN
CAPITAL PARTNERS

BEACON

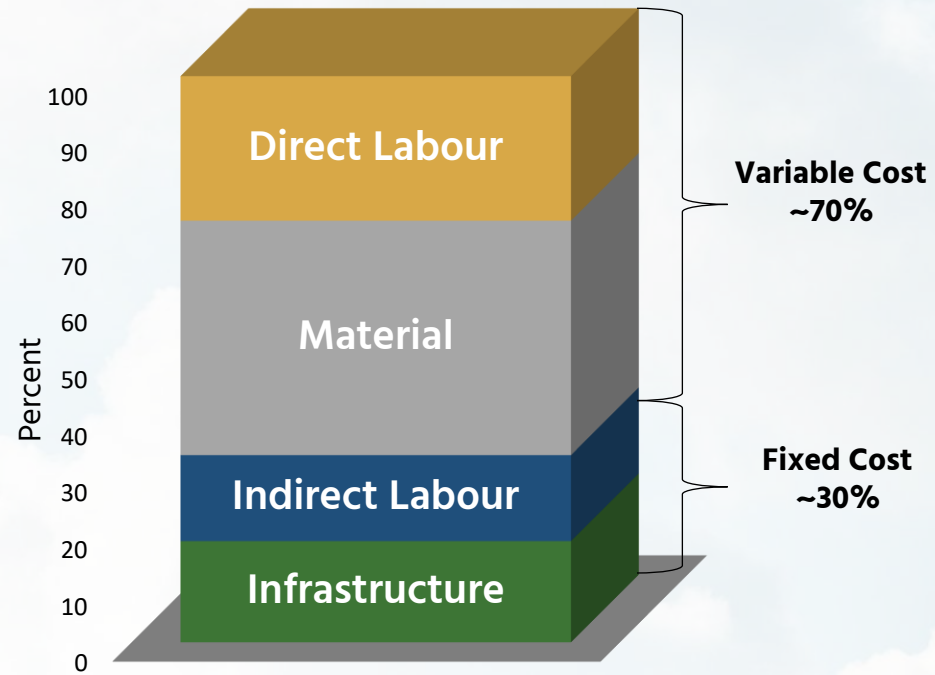
Company	Raymond James	Acumen	Beacon
Rating	Outperform 2	Buy	Buy
Target Price	\$20.00	\$22.00	\$23.00



TSX: FTG

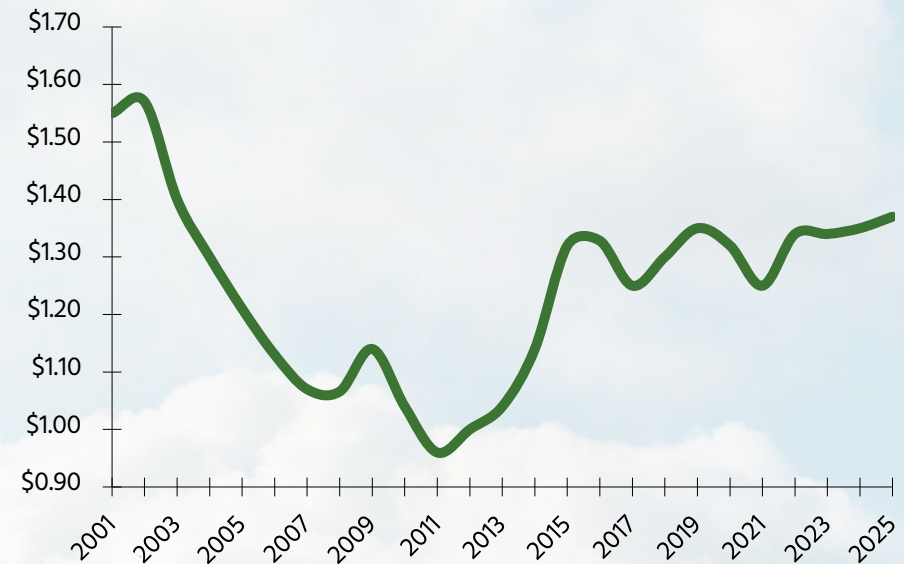
FTG Scalable Economics

Top Line Drives Bottom Line



Contribution Margin of ~30% on incremental revenue

CAD/USD Exchange Rate

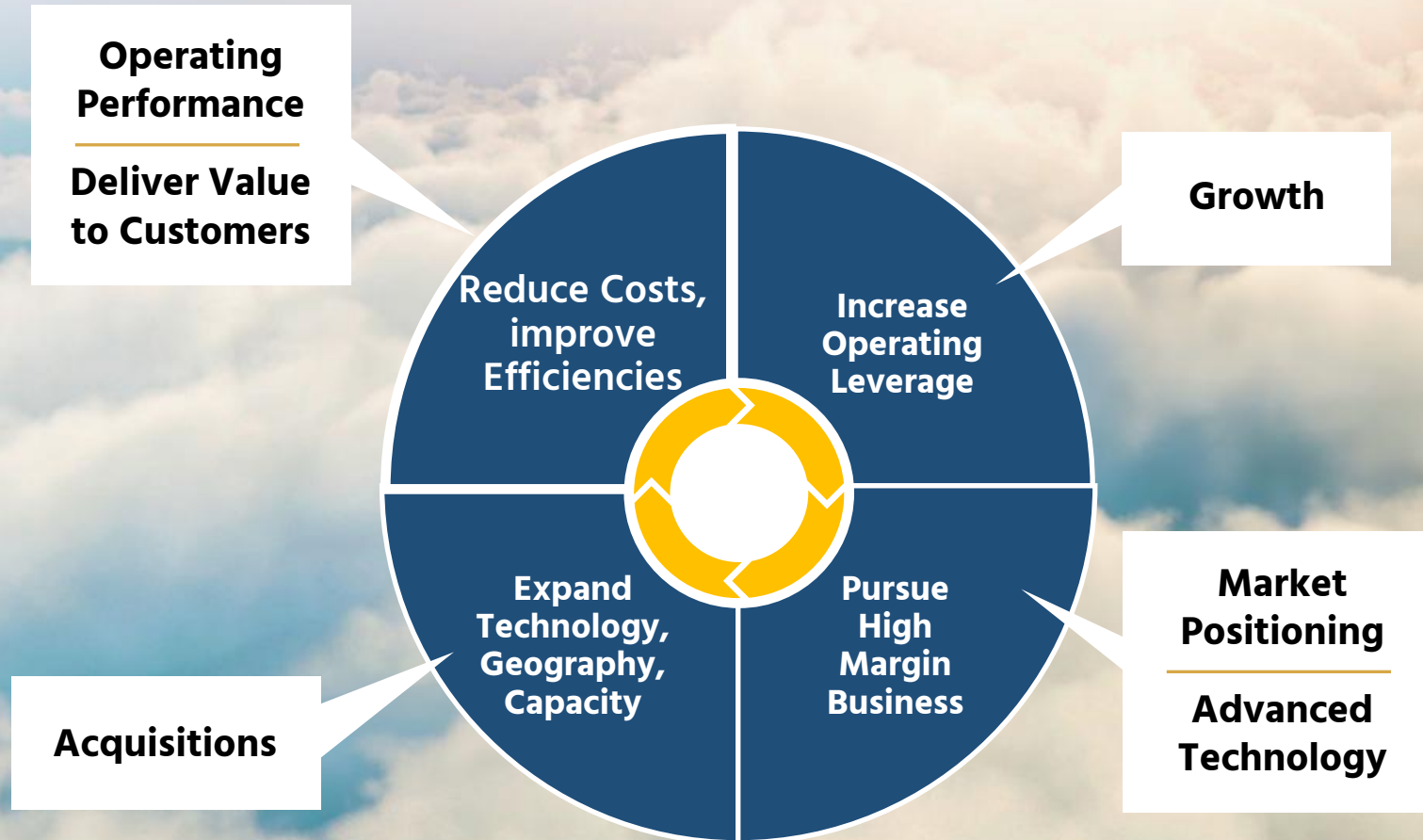


Over 90% of FTG's revenue denominated in USD



TSX: FTG

FTG Strategic Initiatives



TSX: FTG

Experienced Leadership Team Driving Performance



Brad Bourne
President & CEO

- Seasoned Aerospace & Defense leader
- Held senior positions with Spar Aerospace Limited



Drew Knight
EVP & CFO

- Joined in 2025
- 25+ years of progressive multinational management experience including Magna Intl, Dexterra Group, and Exco Technologies



Peter Dimopoulos
Vice President Business Dev

- Peter was appointed Vice President of Business Development in 2010 after overseeing sales in Canada and China markets



Marko Viinikka
EVP Aerospace

- Joined in 2025
- Marko brings over 20 years of executive leadership experience, including senior roles in new aircraft development programs for major aerospace OEMs.



Bill Sezate
EVP Circuits

- Joined in 2025
- Bill has over 20 years of executive experience in manufacturing operations, excelling in sales, quality, engineering, and cost control.

Board of Directors

Edward Hanna – *Chairman*

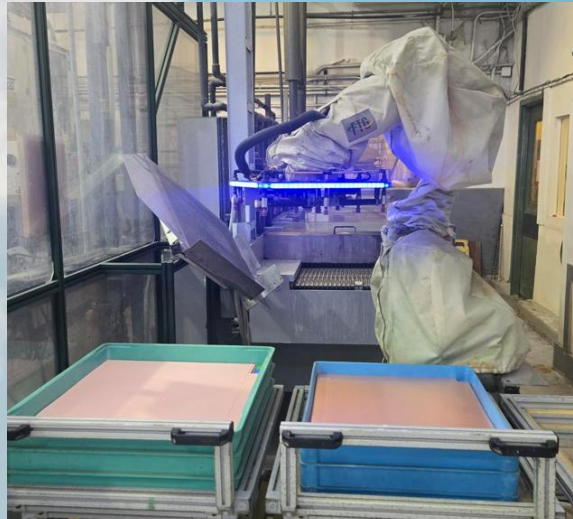
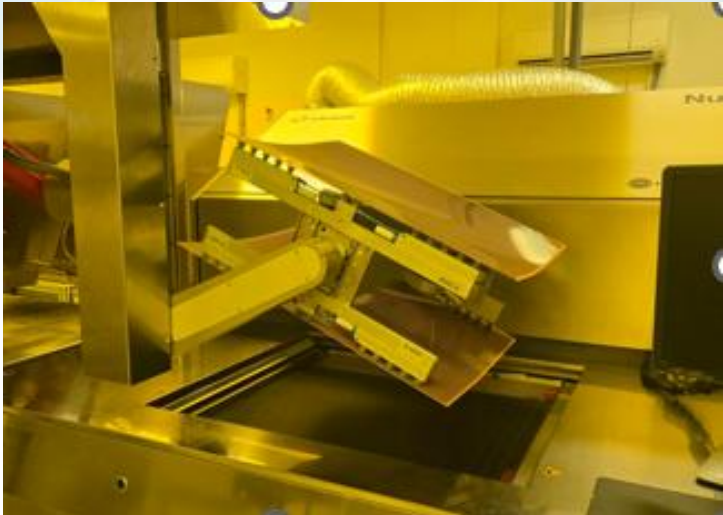
Brad Bourne – *Director*

Michael Andrade – *Director*

Robert Beutel – *Director*

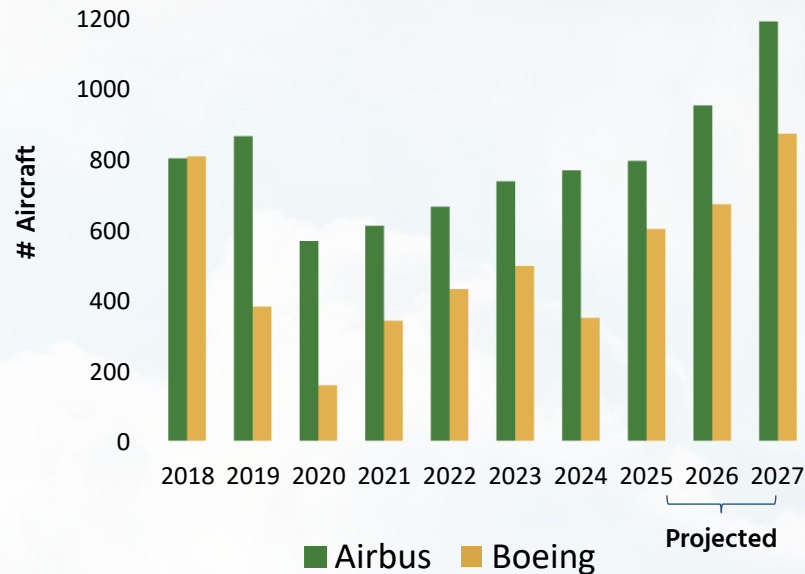
Christine Forget – *Director*

Russell David – *Director*



Strong End Market Demand – Commercial and Defence

COMMERCIAL AIRCRAFT DELIVERIES

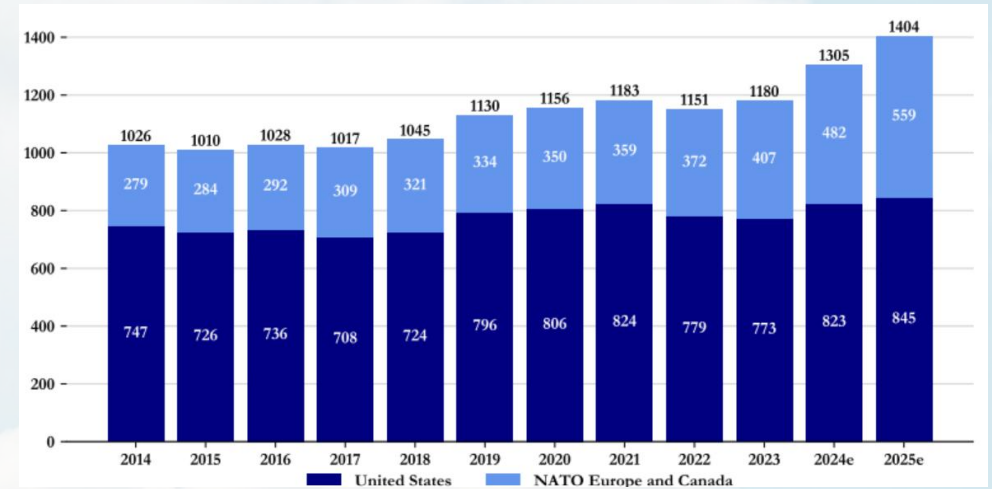


Airbus is gaining market share

Airbus total backlog
8,754
AIRCRAFT

Boeing total backlog
5,994
AIRCRAFT

DEFENCE BUDGETS



NATO defence spending increased from 37% to 66% of the US spending

All sectors are growing



TSX: FTG

FTG's Multiple Levers For Continued Growth



Market / Industry Growth

- Air Transport growing fast
- Defence growing fast
- Other segments all growing



Operational Performance

- Provide value to customers
- Meet Quality and Delivery expectations of customers



New Programs Wins

- Insource Satcom and WQAR production
- Weather Radar HMI
- Orion Panels
- Blue Origin PCBs
- Classified Defence Programs (2) PCBs
- Blast Exposure Monitoring PCBs
- Electronic warfare PCBs
- MV-75 PCBs



Further Global Expansion

- Europe
- Hyderabad Aerospace – greenfield
- Established in Canada, USA and China



Accretive Acquisitions

- Looking to Europe for either business
- 7 Acquisitions and 3 greenfield projects in past 15 years

- ✓ **TSX: FTG**
- ✓ **FTG growth consistently exceeds industry**
- ✓ **Suppliers who perform win more work**
- ✓ **New program wins, in development phase, are best opportunity to grow market share**
- ✓ **Global footprint aligns with Aerospace industry**
- ✓ **Acquisitions add capacity, capability, geography**

Barriers to Entry – Drive Margins



Technology/Capabilities



Government certifications



Customer certifications and approvals



Customer Relationships



Operational Performance

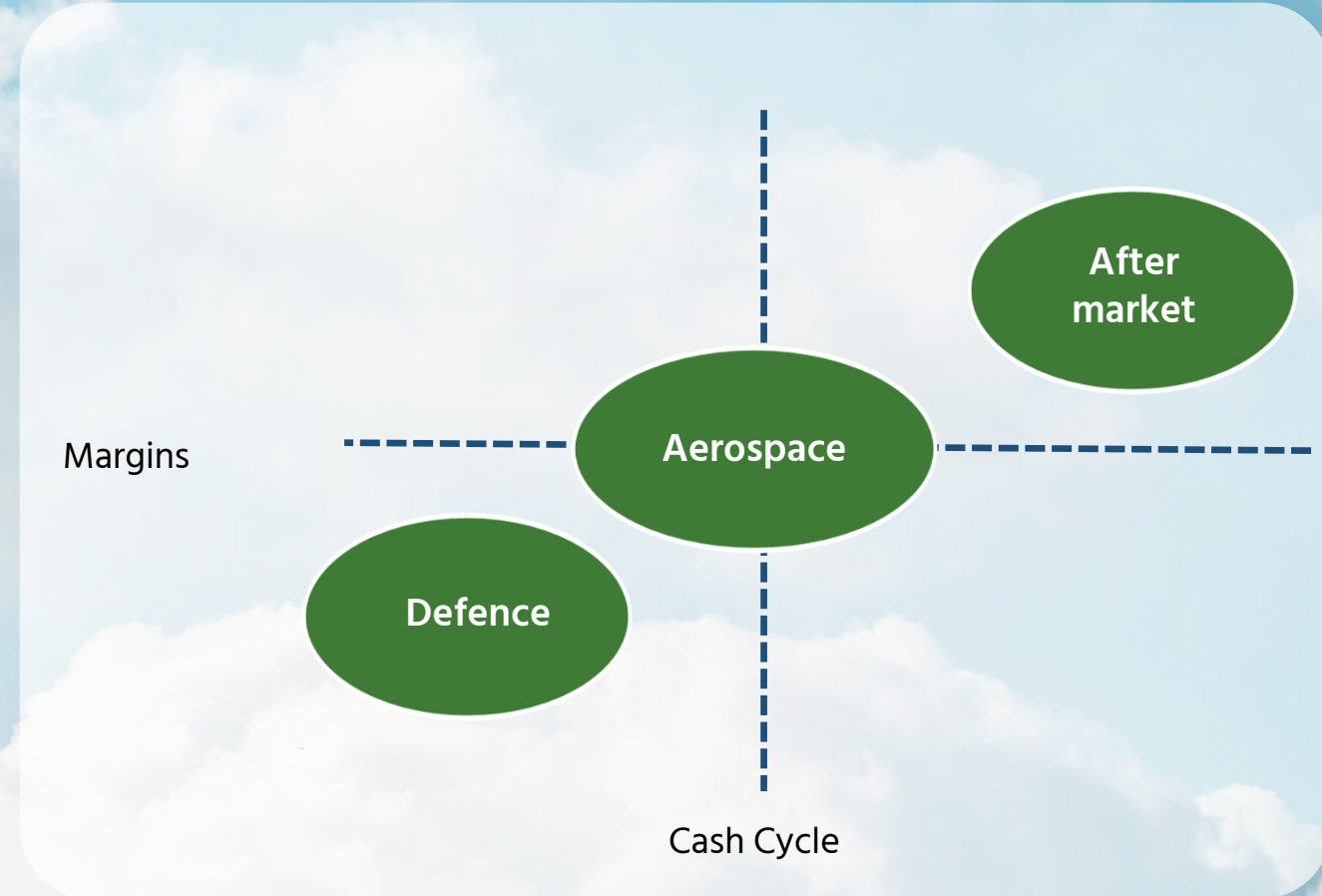


Financial Strength



Global Footprint

Market Positioning– Drive Margins



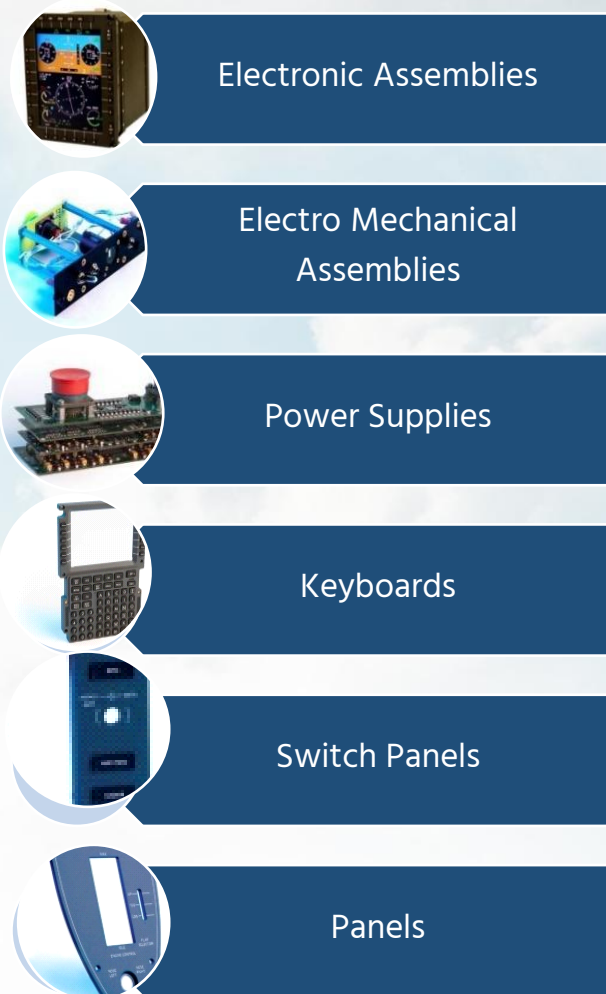
Future investment decisions will drive FTG towards higher margin business



TSX: FTG

Technology Growth

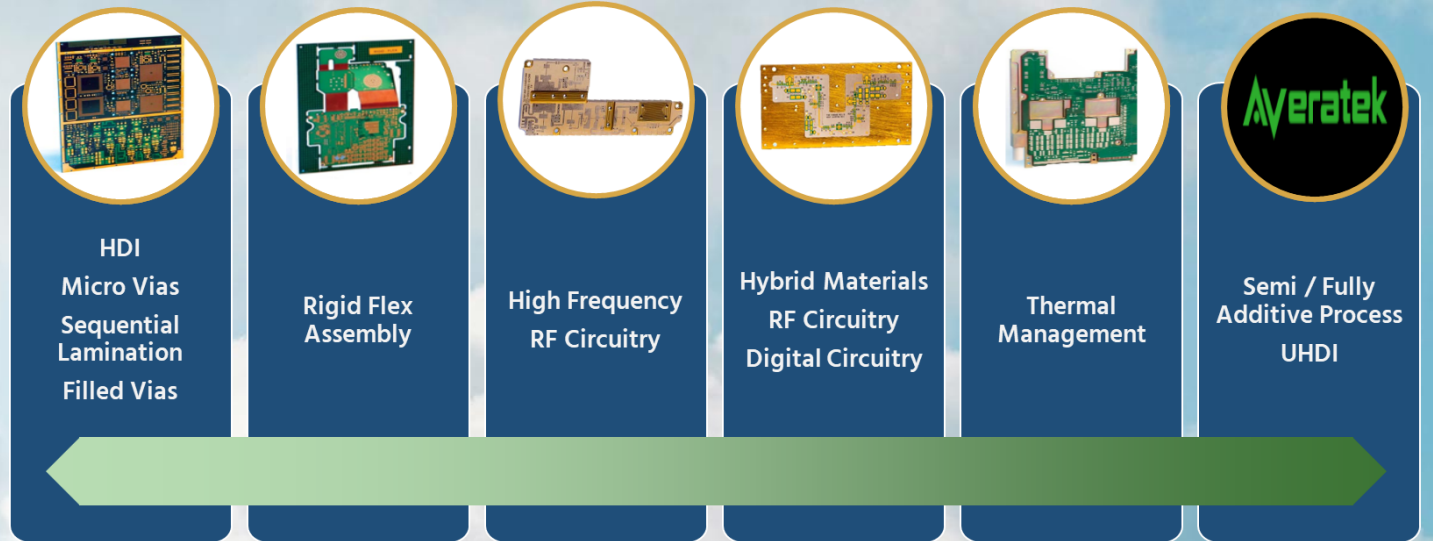
Aerospace Products



Move up value Chain to drive revenue growth

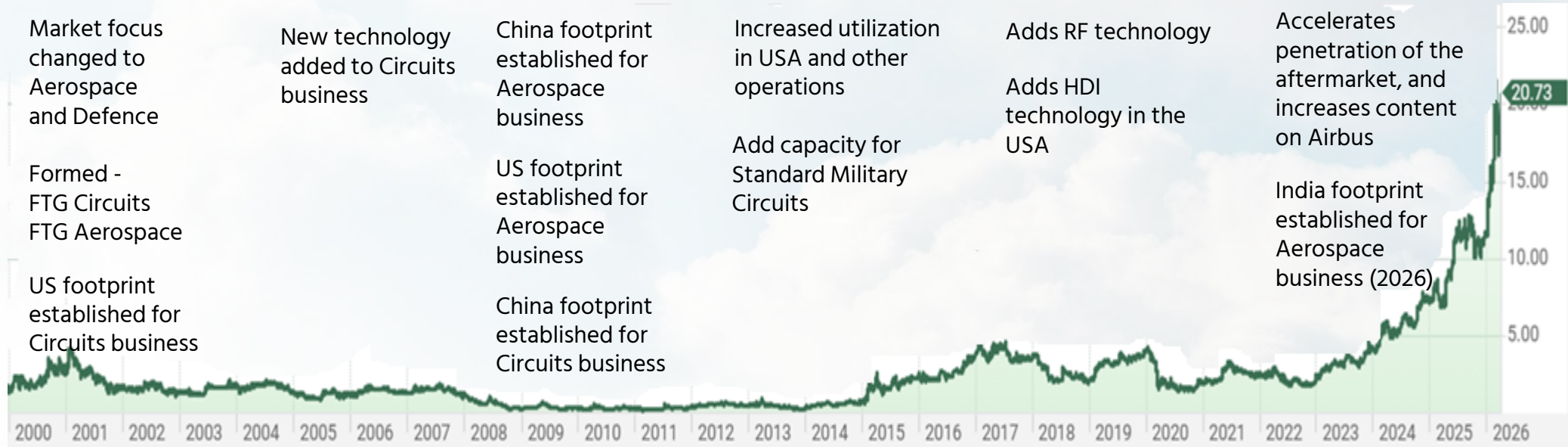
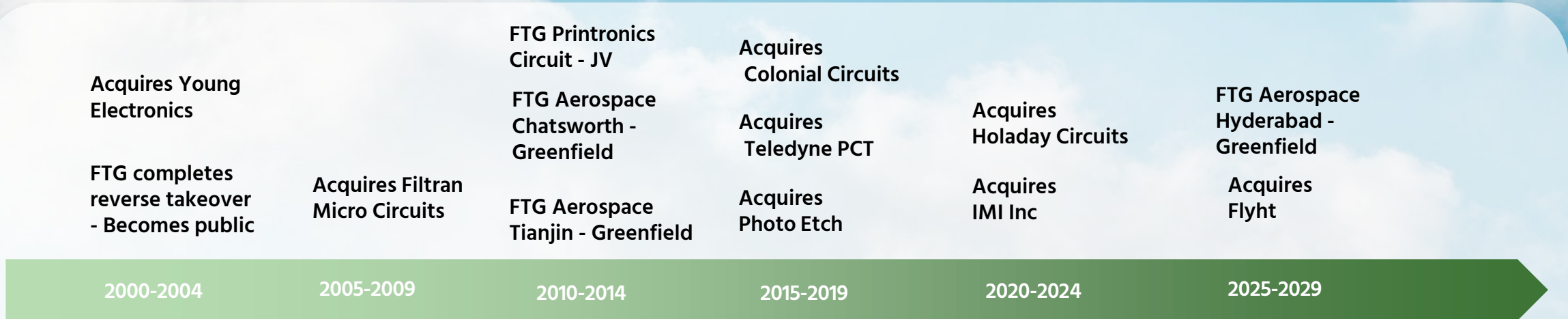
Circuits Products

Offer full range of solutions to simplify customer supply chain



Alignment with customer's needs – drives margins

Corporate Development Milestones



TSX: FTG

Capital Allocation

Capital allocation plans include:

1. Invest organically to ramp throughput and drive technology
2. Pursue corporate development opportunities
3. Pay down debt
4. We have an NCIB to buy back up to 5% of outstanding shareholder stock
 - 616,400 shares repurchased since 2022

Deploy cash available to improve profitability and shareholder returns



FLYHT (now FTG Aerospace Calgary) Acquisition

Products



- **Satcom communications via Iridium Satellite system (AFIRS 228)**
 - ◆ Backup aircraft safety communications system
 - ◆ Aircraft data transmission system for enhanced operations management
 - ◆ In service for many years, with design update just completed
 - ◆ Factory option for all Airbus aircraft – via licencing arrangement – 200-300 installed annually
 - Licencing revenue to resume in 2026
 - ◆ Hardware sales and satellite data service sales



- **Wireless Quick Access Recorder (WQAR) (Edge and Edge +)**
 - ◆ 5G wireless connection from aircraft to airline flight operations
 - ◆ Collect data in flight and transmit aircraft data while at an airport
 - ◆ Development complete – for two versions
 - ◆ Hardware sales and wireless service sales

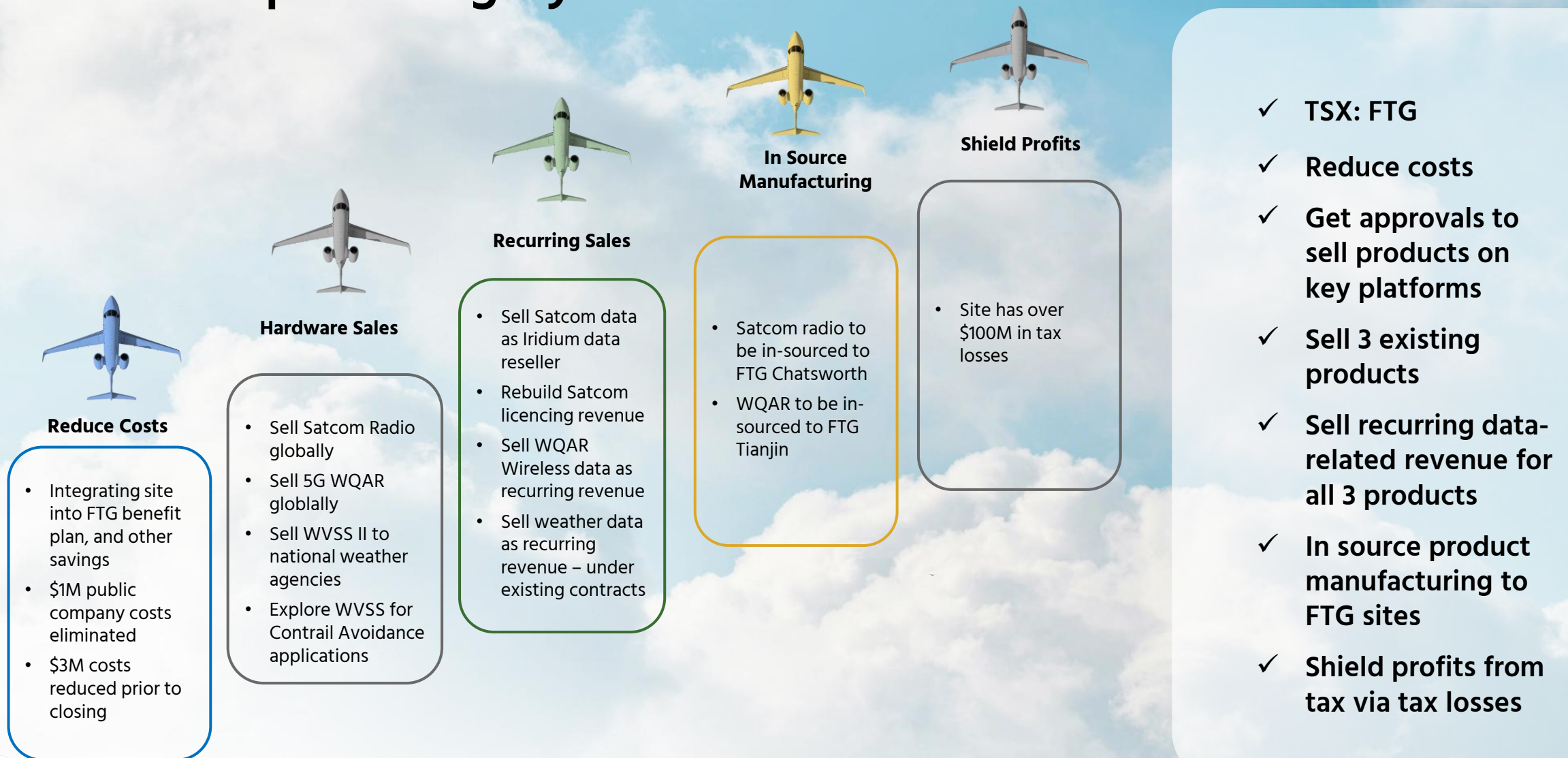


- **Weather - Water Vapour Sensing System (WVSS II)**
 - ◆ Systems installed on aircraft to collect high altitude weather and water vapour data
 - ◆ System update complete
 - ◆ Data sold to National weather agencies such as NOAA and UK Met
 - ◆ Hardware and weather data sales



TSX: FTG

FTG Aerospace Calgary Value Creation



- ✓ **TSX: FTG**
- ✓ **Reduce costs**
- ✓ **Get approvals to sell products on key platforms**
- ✓ **Sell 3 existing products**
- ✓ **Sell recurring data-related revenue for all 3 products**
- ✓ **In source product manufacturing to FTG sites**
- ✓ **Shield profits from tax via tax losses**

Future M&A Considerations

Future Acquisitions

Key criteria for future acquisitions include:

- Aligned with FTG market and product focus
- Expand technology offering
- Expand geographic coverage
 - Europe for commercial aerospace
 - Europe, India, other top ten countries outside of US for defence
- Accelerate FTG's penetration of the aftermarket segment
- Drive up plant utilization
- Attractive price, attractive multiple
- Accretive to earnings



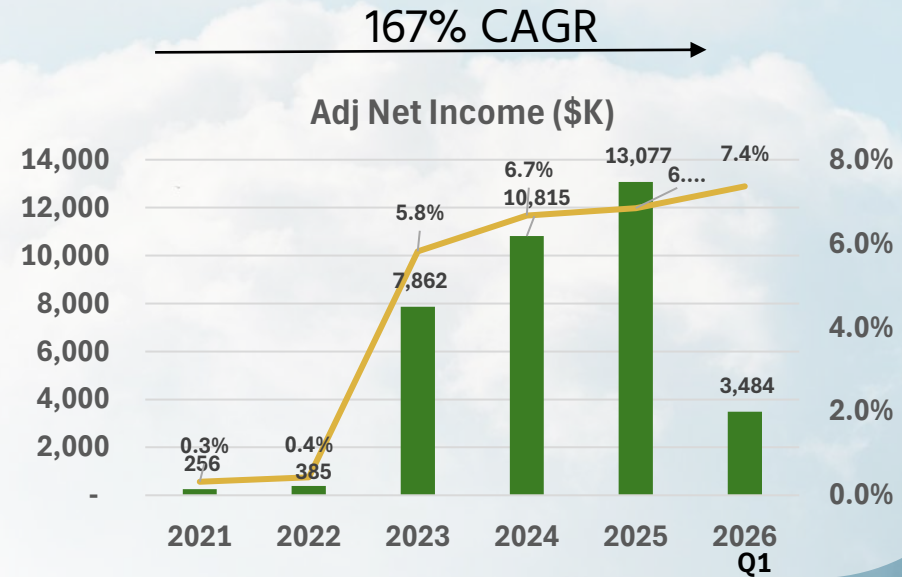
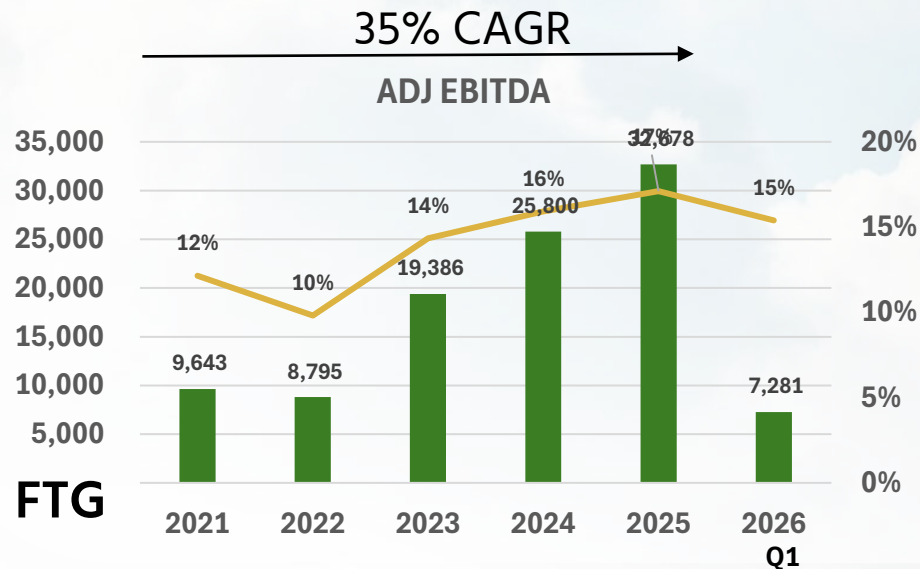
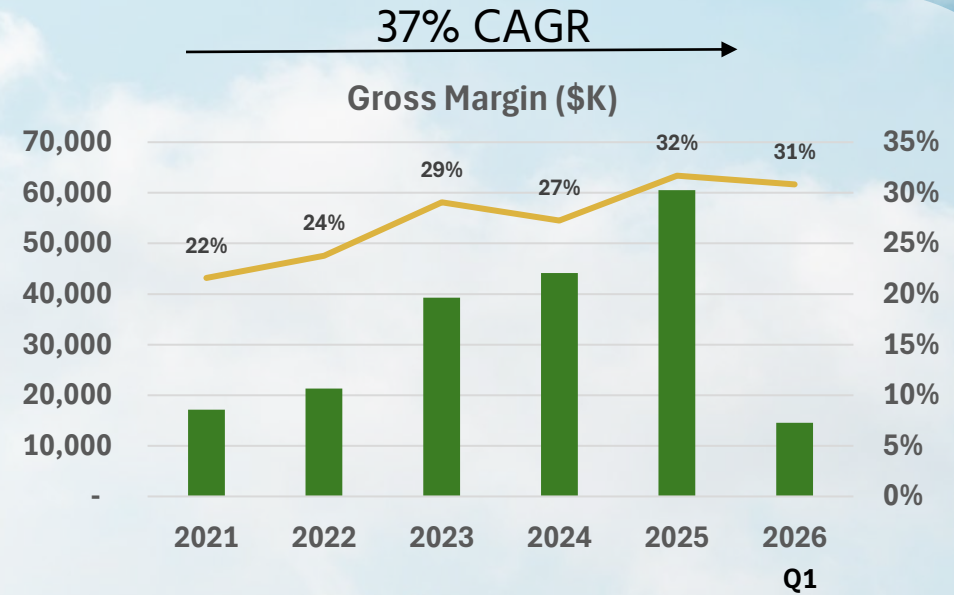
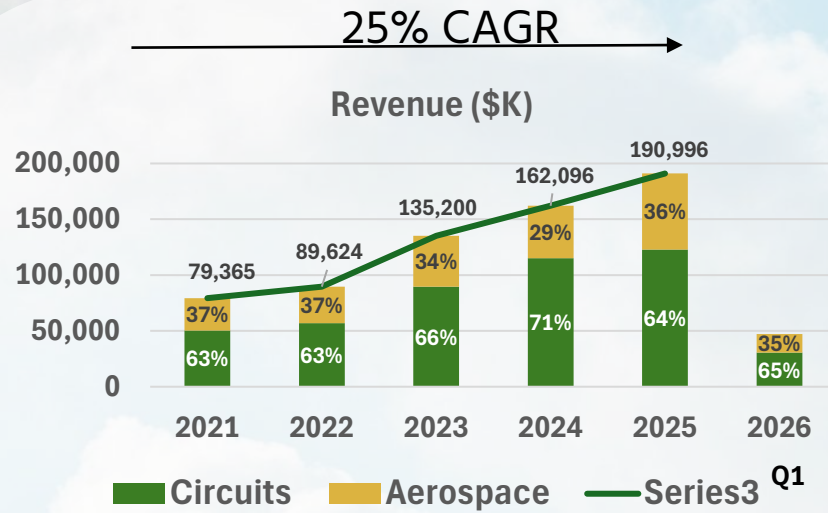
US Tariffs

- The US Administration is implementing tariffs on imports into the US
- FTG sales include approximately \$58M in sales to the US from Canada or China
- Mitigation plans include:
 - ◆ The US-based acquisitions by FTG in 2019 and 2023 have expanded our US manufacturing capacity
 - ◆ The acquisition of FLYHT in December 2024 reduces our exposure to tariffs as their largest customer is in Canada and they sell globally
 - ◆ The recent win of cockpit assemblies on the DeHavilland Canadair 515 water bomber will be Canadian revenue generated in our Canadian aerospace site
 - ◆ The ramp up of the C919 aircraft production in China will create a revenue stream not impacted by US tariffs
 - ◆ It will take time for the Aerospace and Defence supply chain to move sources of supply so any negative impact to FTG would be felt over time
 - ◆ We are moving to be more locally focused with US sites selling into US customers and non- US sites selling to non-US customers
 - ◆ FTG's non-US sites will target increased market share from Airbus
 - ◆ FTG has plans to add sales resources in Canada, Europe and Asia
 - ◆ FTG's plans to open a facility in Hyderabad India will help open a new non-US market
- Input costs are now being impacted by tariffs as much material comes from Asia and ships to or via the USA
 - ◆ We are working to pass these tariff costs on to customers



TSX: FTG

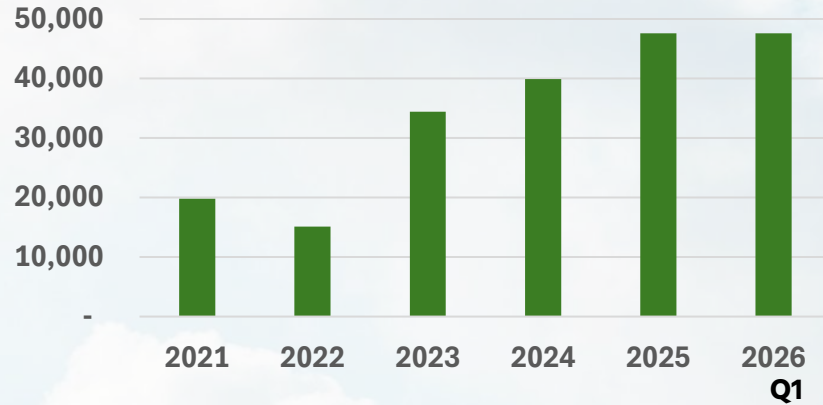
Financial Highlights – Revenue and Earnings



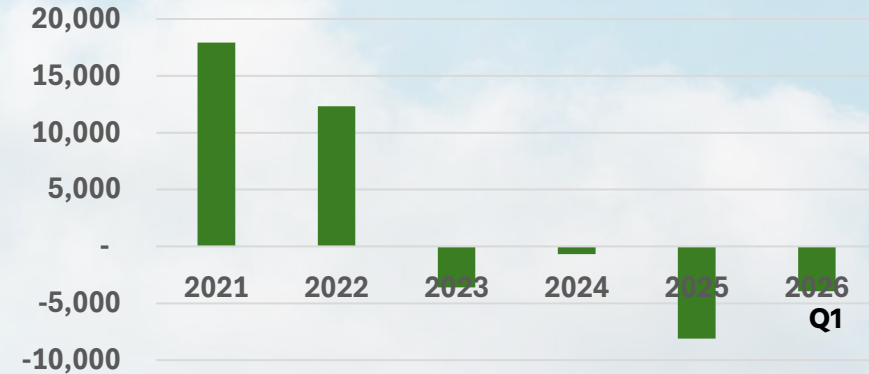
TSX: FTG

Financial Highlights – Balance Sheet and Investments

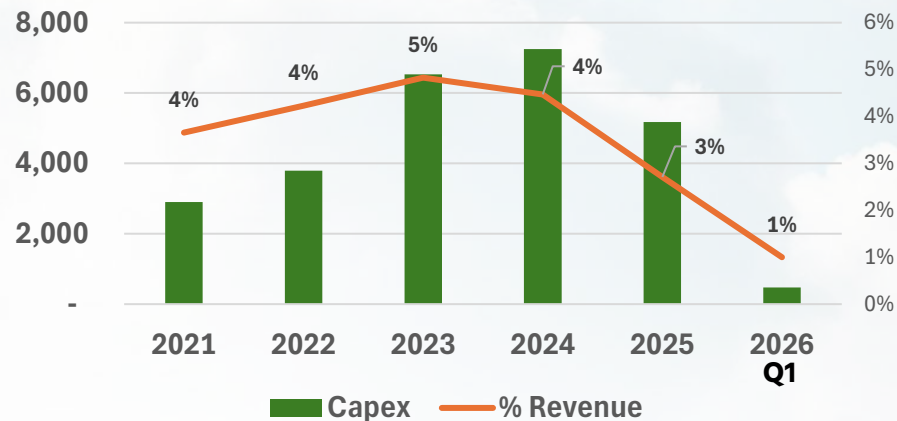
Working Capital (excl Cash)



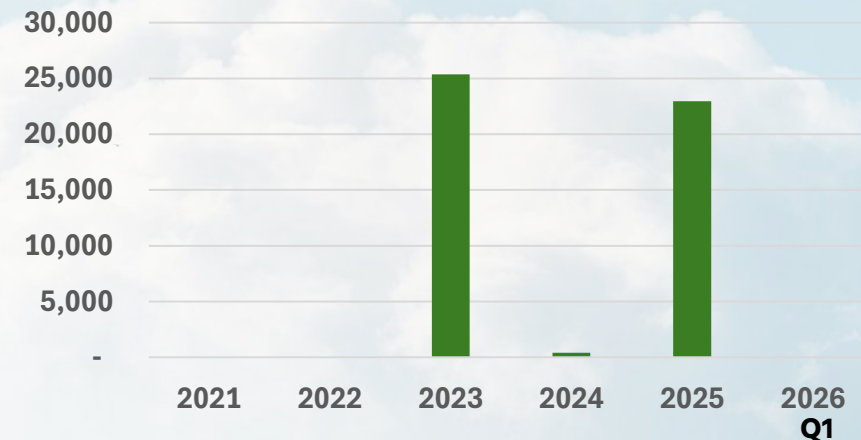
Cash



Capex Spending



Acquisitions



TSX: FTG

Strong working capital and low debt levels – support future investments

ESG at FTG

Focus On Environmental, Social & Governance Factors Across All Operations



Environment: Reduction of impact on the environment in areas such as water recycling, higher efficiency equipment, and committed further investments, with the support of the Canadian and Ontario Governments.



Social: FTG is committed to having a safe, secure and diverse workforce. We proactively review and improve all aspects of safety at our sites.



Governance: Increased board diversity, robust business ethics policies, strong risk management practices.



FTG CORPORATION



FTG: TSX



FTG CORPORATION



www.ftgcorp.com | FTG: TSX

FTG: TSX